

Estimated Costs Per Acre Note: To customize this budget, you may change any numbers in blue.

Following Recommended Management Practices Yield Goal (Dry Matter) 1350 lbs/acre

**ALABAMA**, 2022 CBD % 9 Price per % \$0.40

NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the "Your Farm" column that you provide.

The most important information	wiii be contained in t	ne four Famil		•	
			PRICE OR	TOTAL	YOUR
	UNIT	QUANTITY	COST/UNIT	PER ACRE	FARM
. VARIABLE COSTS					
Transplants	PLANTS	1500.00	4.00	6000.00 _	
Soil Sample	FIELD	1.00	7.00	7.00 _	
Heavy Metal Test	FIELD	1.00	102.00	102.00 _	
Pesticide Residue Test*	FIELD	1.00	170.00	170.00 _	
Fertilizer					
Nitrogen	UNITS	150.00	1.25	187.50	
Phosphate	UNITS	120.00	0.89	106.80	
Potash	UNITS	120.00	0.58	69.60	
Plastic Mulch	ACRE	1.00	285.00	285.00	
Lime (Prorated)	TONS	0.50	35.00	17.50 _	
Pesticides	ACRE	0.00	0.00	0.00 _	
Irrigation Drip Tape	FOOT	5400.00	0.07	378.00 _	
Irrigation Pumping Costs	HOUR	96.00	2.14	205.44 _	
Drying	LBS	0.00	0.00	0.00	
Hauling	MILES	0.00	0.00	0.00 _	
Shipping totes	ACRE	5.00	36.00	180.00 _	
Crop Insurance	ACRE	0.00	0.00	0.00 _	
Land Rent	ACRE	1.00	0.00	0.00 _	
Labor Planting and In-season**	HOUR	100.00	11.81	1181.00 _	
Labor - Harvest	HOUR	100.00	11.81	1181.00 _	
Labor - Post harvest	HOUR	150.00	11.81	1771.50	
Tractor/Machinery	ACRE	1.00	157.32	157.32	
Application Fee	FARM	1.00	150.000	150.00	
License Fee***	FIELD	1.00	1000.000	1000.00 _	
Testing Fee****	FIELD/VARIETY	1.00	250.000	250.00	
Interest on Operating Capital	DOL.	5999.83	0.030	179.99	
TOTAL VARIABLE COST				\$13,579.65	
2. FIXED COSTS					
Tractor/Machinery	ACRE	1.00	78.03	78.03	
Irrigation	ACRE	1.00	377.09	377.09	
Drying Facility Lease	ACRE	1.00	0.00	0.00	
Land Ownership Cost	ACRE	1.00	0.00	0.00	
General Overhead	DOL.	13579.65	80.0	1086.37	
TOTAL FIXED COSTS				\$1,541.49	
3. TOTAL COST OF ALL SPECIFIED EXP	ENSES			\$15,121.15	

## NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

		PRICE (\$/%)							
YId Ib/acre	\$0.36	\$0.38	\$0.40	\$0.42	\$0.44				
1,215	-\$9,643.05	-\$9,424.35	-\$9,205.65	-\$8,986.95	-\$8,768.25				
1,283	-\$9,424.35	-\$9,193.50	-\$8,962.65	-\$8,731.80	-\$8,500.95				
1,350	-\$9,205.65	-\$8,962.65	-\$8,719.65	-\$8,476.65	-\$8,233.65				
1,418	-\$8,986.95	-\$8,731.80	-\$8,476.65	-\$8,221.50	-\$7,966.35				
1,485	-\$8,768.25	-\$8,500.95	-\$8,233.65	-\$7,966.35	-\$7,699.05				

<sup>\*</sup> Costs for herbicide and organophosphate residue testing

<sup>\*\*</sup> Labor costs include average preplant, in-season, harvest and post harvest hours. Hourly rate set at Alabama's 2022 H2-A rate.

 $<sup>^{\</sup>star\star\star}\text{License}$  fee is \$1000 per grow site; costs per acre depend on field size.

 $<sup>^{\</sup>star\star\star\star}\text{A}$  testing fee of \$250 is charged for each sample of each variety at the site.