

SWEET CORN NON-IRRIGATED, HAND HARVESTED, FRESH MARKET**Note: To customize this budget, you can change the numbers in blue**

Reminder: Your costs and returns will vary. The values listed are intended for use in planning.

**ESTIMATED COSTS PER ACRE:**

	UNIT	QUANTITY	COST PER UNIT	TOTAL PER ACRE	YOUR FARM
TOTAL RECEIPTS					
SWEET CORN	DOZEN	1,800.00	\$3.50	\$6,300.00	_____
VARIABLE COSTS					
<u>PRE-HARVEST</u>					
SOIL TEST	ACRE	1.00	\$7.00	\$7.00	_____
SEEDS	LBS	12.00	\$23.00	\$276.00	_____
LIME	TON	1.00	\$40.00	\$40.00	_____
<u>FERTILIZER</u>					
NITROGEN	UNIT	229.50	\$0.43	\$98.69	_____
PHOSPHORUS	UNIT	97.50	\$0.38	\$37.05	_____
POTASSIUM	UNIT	97.50	\$0.33	\$32.18	_____
MACHINERY (PRE-HARVEST)	ACRE	1.00	\$55.15	\$55.15	_____
HERBICIDES	ACRE	1.00	\$120.00	\$120.00	_____
INSECTICIDES	ACRE	1.00	\$312.50	\$312.50	_____
FUNGICIDES	ACRE	1.00	\$0.00	\$0.00	_____
LAND RENT	ACRE	1.00	\$100.00	\$100.00	_____
CROP INSURANCE	ACRE	1.00	\$0.00	\$0.00	_____
HAND LABOR	HOUR	4.00	\$12.00	\$48.00	_____
<u>HARVEST:</u>					
MACHINERY (TRAILER/FUEL)	ACRE	1.00	\$43.06	\$43.06	_____
HARVEST LABOR*	HOURS	50.00	\$12.00	\$600.00	_____
CRATES	EACH	350.00	\$2.65	\$927.50	_____
MARKETING	CRATE	350.00	\$0.35	\$122.50	_____
COOLING	CRATE	350.00	\$1.60	\$560.00	_____
INTEREST ON OPERATING CAPITAL	DOLLARS	1,409.81	4%	\$56.39	_____
TOTAL VARIABLE COSTS				\$3,436.01	_____
INCOME ABOVE VARIABLE COSTS				\$2,863.99	_____
FIXED COSTS					
MISC. OVERHEAD	DOLLARS	3,436.01	7%	\$240.52	_____
LAND OWNERSHIP					_____
MACHINERY (DEPRECIATION, REPAIRS, MAINT.)	ACRE	1.00	\$92.34	\$92.34	_____
TOTAL FIXED COSTS				\$332.86	_____
TOTAL COSTS				\$3,768.87	_____
RETURN TO OPERATOR LABOR, LAND, CAPITAL				\$2,531.13	_____
OPERATOR LABOR	HOURS	20.00	\$15.00	\$300.00	_____
RETURNS TO LAND AND CAPITAL				\$2,231.13	_____

*2021 H2-A labor rates used

INCOME ABOVE VARIABLE COSTS WITH VARYING PRICES AND YIELDS						
YIELD (BY DOZEN)	PRICE PER DOZEN					
	\$ 2.50	\$ 3.00	\$ 3.50	\$ 4.00	\$ 4.50	
(~300 crates of 5 doz) 1500	\$ 543.99	\$ 1,293.99	\$ 2,043.99	\$ 2,793.99	\$ 3,543.99	
(~320 crates of 5 doz) 1600	\$ 701.99	\$ 1,501.99	\$ 2,301.99	\$ 3,101.99	\$ 3,901.99	
Expected:(~350 crates of 5 doz) 1800	\$ 1,063.99	\$ 1,963.99	<u>\$ 2,863.99</u>	\$ 3,763.99	\$ 4,663.99	
(~400 crates of 5 doz) 2000	\$ 1,333.99	\$ 2,333.99	\$ 3,333.99	\$ 4,333.99	\$ 5,333.99	
(~420 crates of 5 doz) 2100	\$ 1,491.99	\$ 2,541.99	\$ 3,591.99	\$ 4,641.99	\$ 5,691.99	

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