**OKRA** IRRIGATED, PLASTICULTURE, HAND HARVESTED, FRESH MARKET

 $Reminder: Your \ costs \ and \ returns \ will \ vary. \ The \ values \ listed \ are \ intended \ for \ use \ in \ planning.$ 

Note: To customize this budget, you can change the numbers in blue



UNIT QUANTITY COST PER UNIT TOTAL PER ACRE YOUR FARM TOTAL RECEIPTS OKRA (1/2 bu. or 15 lbs) CARTON 800 \$19.00 \$15,200.00 VARIABLE COSTS PRE-HARVEST SOIL TEST ACRE \$7.00 \$7.00 SEEDS \$50.00 \$350.00 LBS LIME \$40.00 \$40.00 TON 1 FERTILIZER NITROGEN UNIT 126 \$0.43 \$54.18 PHOSPHORUS UNIT 78 \$0.38 \$29.64 POTASSIUM UNIT 156 \$0.33 \$51.48 MACHINERY (PRE-HARVEST) ACRE \$73.63 \$73.63 \$25.50 HERBICIDES ACRE \$25.50 INSECTICIDES ACRE \$27.00 \$27.00 \$15.00 FUNGICIDES ACRE \$15.00 IRRIGATION SUPPLIES ACRE \$296.63 \$296.63 DRIP TAPE ROLL \$123.00 \$123.00 PLASTIC MULCH ROLL 3.5 \$285.00 \$997.50 WATER IN.-ACRE \$0.00 \$0.00 LAND RENT ACRE \$100.00 \$100.00 CROP INSURANCE ACRE \$0.00 \$0.00 HAND LABOR HOURS \$12.00 \$102.00 8.5 HARVEST: MACHINERY (TRUCK/TRAILER) ACRE \$40.48 \$40.48 HARVEST LABOR\* **HOURS** 300 \$12.00 \$3,600.00 BOXES EACH 800 \$1.50 \$1,200.00 HARVEST (HAULING/FUEL) вох 800 \$0.84 \$672.00 MARKETING вох \$1.90 \$1,520.00 INTEREST ON OPERATING CAPITAL DOLLARS \$4,662.52 \$186.50 TOTAL VARIABLE COSTS \$9,511.54 INCOME ABOVE VARIABLE COSTS \$5,688.46 FIXED COSTS IRRIGATION DEPRECIATION ACRE \$33.00 \$33.00 MISC. OVERHEAD DOLLARS 1,064.00 7% \$251.54 LAND OWNERSHIP 0 \$0.00 MACHINERY \$97.05 \$58.93 (DEPRECIATION, INTEREST, TAXES, INSURANCE) TOTAL FIXED COSTS \$343.47 \$9.855.01 TOTAL COSTS RETURN TO OPERATOR LABOR, LAND, CAPITAL \$5,344.99 OPERATOR LABOR HOURS 20 \$15.00 \$300.00 RETURNS TO LAND AND CAPITAL \$5,044.99

\*2021 H2-A labor rates used

YIELD IN BOXES		PRICE PER BOX											
		\$	17.00	9	\$	18.00	\$	19.00	\$	20.00	\$	21.0	
(-15%)													
	680	\$	2,557.26	\$		3,237.26	\$	3,917.26	\$	4,597.26	\$	5,277.2	
(-10%)													
	720	\$	3,067.66	\$		3,787.66	\$	4,507.66	\$	5,227.66	\$	5,947.6	
PROJECTED:													
	800	\$	4,088.46	Ş		4,888.46	\$	5,688.46	Ş	6,488.46	Ş	7,288.4	
(+10%)													
	880	\$	5,109.26	\$		5,989.26	\$	6,869.26	\$	7,749.26	\$	8,629.2	
(+15%)													
	920	\$	5,619.66	\$		6,539.66	\$	7,459.66	\$	8,379.66	\$	9,299.0	