

**GREENS** IRRIGATED, HAND HARVESTED, FRESH MARKET

Note: To customize this budget, you can change the numbers in blue

Reminder: Your costs and returns will vary. The values listed are intended for use in planning.



**ESTIMATED COSTS PER ACRE:**

	UNIT	QUANTITY	COST PER UNIT	TOTAL PER ACRE	YOUR FARM
<b>TOTAL RECEIPTS</b>					
GREENS (~20 lbs or bu.)	Box	450.00	\$13.50	\$6,075.00	_____
<b>VARIABLE COSTS</b>					
<u>PRE-HARVEST</u>					
SOIL TEST	ACRE	1.00	\$7.00	\$7.00	_____
SEEDS	LBS	2.00	\$8.35	\$16.70	_____
LIME	TON	1.00	\$40.00	\$40.00	_____
<u>FERTILIZER</u>					
NITROGEN	UNIT	328.00	\$0.43	\$141.04	_____
PHOSPHORUS	UNIT	368.00	\$0.38	\$139.84	_____
POTASSIUM	UNIT	480.00	\$0.33	\$158.40	_____
CALCIUM NITRATE (SIDE DRESS)	CWT	4.00	\$50.00	\$200.00	_____
MACHINERY (PRE-HARVEST)	ACRE	1.00	\$8.63	\$8.63	_____
HERBICIDES	ACRE	1.00	\$5.25	\$5.25	_____
INSECTICIDES	ACRE	1.00	\$67.13	\$67.13	_____
FUNGICIDES	ACRE	1.00	\$30.75	\$30.75	_____
IRRIGATION SUPPLIES	ACRE	1.00	\$296.63	\$296.63	_____
DRIP TAPE	Roll	1.00	\$123.00	\$123.00	_____
WATER	IN.-ACRE		\$0.00	\$0.00	_____
LAND RENT	ACRE	1.00	\$100.00	\$100.00	_____
CROP INSURANCE	ACRE	1.00	\$0.00	\$0.00	_____
<u>HARVEST:</u>					
MACHINERY (TRUCK/TRAILER)	ACRE	1.00	\$68.00	\$68.00	_____
HARVEST LABOR*	HOURS	48.00	\$12.00	\$576.00	_____
BOXES	EACH	450.00	\$2.00	\$900.00	_____
HARVEST (HAULING/FUEL)	BOX	450.00	\$0.16	\$72.00	_____
MARKETING	BOX	450.00	\$1.35	\$607.50	_____
INTEREST ON OPERATING CAPITAL	DOLLARS	889.47	4%	\$35.58	_____
<b>TOTAL VARIABLE COSTS</b>				<b>\$3,593.45</b>	_____
<b>INCOME ABOVE VARIABLE COSTS</b>				<b>\$2,481.55</b>	_____
<b>FIXED COSTS</b>					
IRRIGATION DEPRECIATION	ACRE	1.00	\$33.00	\$33.00	_____
MISC. OVERHEAD	DOLLARS	3,593.45	7%	\$251.54	_____
LAND OWNERSHIP					_____
MACHINERY (DEPRECIATION, INTEREST, TAXES, INSURANCE)	ACRE	1.00	\$58.93	\$58.93	_____
<b>TOTAL FIXED COSTS</b>				<b>\$343.47</b>	_____
<b>TOTAL COSTS</b>				<b>\$3,936.92</b>	_____
RETURN TO OPERATOR LABOR, LAND, CAPITAL				\$2,138.08	_____
OPERATOR LABOR	HOURS	90.00	\$15.00	\$1,350.00	_____
<b>RETURNS TO LAND AND CAPITAL</b>				<b>\$788.08</b>	_____

\*2021 H2-A labor rates used

INCOME ABOVE VARIABLE COSTS WITH VARYING PRICES AND YIELDS					
YIELD IN BOXES	PRICE PER BOX				
	\$ 12.50	\$ 13.00	\$ 13.50	\$ 14.00	\$ 14.50
350	\$ 1,132.55	\$ 1,307.55	\$ 1,482.55	\$ 1,657.55	\$ 1,832.55
375	\$ 1,357.30	\$ 1,544.80	\$ 1,732.30	\$ 1,919.80	\$ 2,107.30
400	\$ 1,582.05	\$ 1,782.05	\$ 1,982.05	\$ 2,182.05	\$ 2,382.05
425	\$ 1,806.80	\$ 2,019.30	\$ 2,231.80	\$ 2,444.30	\$ 2,656.80
450	\$ 2,031.55	\$ 2,256.55	\$ 2,481.55	\$ 2,706.55	\$ 2,931.55
475	\$ 2,256.30	\$ 2,493.80	\$ 2,731.30	\$ 2,968.80	\$ 3,206.30