COTTON  IRRIGATED North - Enterprise Planning Budget Summary

Estimated Costs Per Acre

Note: To customize this budget, you may change any numbers in blue.

Following Recommended Management Practices

Yield Goal 1300 Pounds per Acre

ALABAMA, 2020

Cottonseed/Lint Ratio 1.1

NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the “Your Farm” column that you provide.

<table>
<thead>
<tr>
<th>UNIT</th>
<th>QUANTITY</th>
<th>PRICE OR TOTAL</th>
<th>YOUR FARM</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>PER ACRE</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>FARM</td>
<td></td>
</tr>
</tbody>
</table>

1. VARIABLE COSTS

- Soil Test
- Seed & Tech Fee
- Seed Treatment
- Fertilizer
- Nitrogen
- Phosphate
- Potash
- Poultry litter
- Micronutrients/Boron
- Lime (Prorated)
- Herbicides
  - Burndown/Planting+Post/Lay-By
  - Insecticides
    - Planting, Early, Mid, Late Season
    - Systemic Fungicides
    - Growth Regulator
    - Defol/Harvest Aid
    - Consultant/Scouting Fee
    - Irrigation
    - Crop Insurance
    - Aerial Application
    - Boll Weevil Eradication
    - Cover Crop Establishment
    - Land Rent
    - Labor (Wages & Fringe)
    - Tractor/Machinery
    - Interest on Operating Capital
    - Gin/Whse./Loadout/Rec.
    - Classing/Promotion Fee
    - Cottonseed Credit

TOTAL VARIABLE COST $656.81

(Approximate Range per Acre : $325 to $750)

2. FIXED COSTS

- Tractor/Machinery
- Irrigation
- Land Ownership Cost
- General Overhead

TOTAL FIXED COSTS $299.54

(Approximate Range per Acre : $90 to $300)

3. TOTAL COST OF ALL SPECIFIED EXPENSES $956.35

(Approximate Range per Acre : $400 to $1050)

<table>
<thead>
<tr>
<th>Yld Lbs/acre</th>
<th>$0.575</th>
<th>$0.600</th>
<th>$0.625</th>
<th>$0.650</th>
<th>$0.675</th>
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</thead>
<tbody>
<tr>
<td>1,100</td>
<td>$13.70</td>
<td>$41.20</td>
<td>$68.70</td>
<td>$96.20</td>
<td>$123.70</td>
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<tr>
<td>1,200</td>
<td>$52.19</td>
<td>$82.19</td>
<td>$112.19</td>
<td>$142.19</td>
<td>$172.19</td>
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<tr>
<td>1,300</td>
<td>$90.69</td>
<td>$123.19</td>
<td>$155.69</td>
<td>$188.19</td>
<td>$220.69</td>
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<tr>
<td>1,400</td>
<td>$129.19</td>
<td>$164.19</td>
<td>$199.19</td>
<td>$234.19</td>
<td>$269.19</td>
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<tr>
<td>1,500</td>
<td>$167.69</td>
<td>$205.19</td>
<td>$242.69</td>
<td>$280.19</td>
<td>$317.69</td>
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</tbody>
</table>

1 Production costs held constant except Gin/Whse, Classing/Promotion Fee, and Cottonseed Credit

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