

16250 SE 67th Place
Morriston, FL 32668

April 13, 2008

To whom it may concern:

My name is Ilana Stover, and I am inquiring about the extension position that is open.

My skills in communicating with people combine with my desire to help and share needed information are ideal qualities for this job. 4-H and FFA were big influences in my life; through those organizations, I learned valuable skills in how to work with people. For nearly eight years, I have been the manager of a small family farm while also attending school full time, which has taught me time management. The farm has also taught me to lead others and to take responsibility for my actions since my decisions now could affect the farm for many years to come. I also have frequently been in a position to share my knowledge because I am happy to talk to anyone who will listen. I am currently on the board of directors for a dairy goat club in the state of Florida; my sole job is to help people with their goat questions whether it pertains to self veterinary work, management practices or new research that has been published. I also like to talk with people at the different shows that I attend or judge. These qualities and the desire to promote the livestock industry make me a strong candidate for the extension position.

Thank you for your time. If you have any questions or concerns, you can contact me by phone at 325-316-2668 or through email at doekids2002@yahoo.com.

Sincerely,

Ilana Stover

Ilana Stover

16250 SE 67th place Morriston, FL 32668 - doekidsa@ufl.edu - 352.528.0949 home - 352.316.2668 cell

Objective

To obtain a professional position where I can utilize my leadership and organizational skills, and be an asset to the company.

Education

Master of Agribusiness

August 2008

University of Florida, Gainesville, FL

Bachelors in Animal Science, Dairy Science

December 2006 Minor – Ruminant Reproduction and Agricultural Marketing

Relevant Coursework

Public Policy – learned how think through tough problems and write concise policies and to complex problems

International Agribusiness Marketing – developing an international marketing plan for an agricultural product

Selling Strategically – Learned how sell effectively sell the value of a product and better communicate with people

Experience

Farm Manager and Owner, New Life Acres Family Farm

January 2000 - present

- In charge of all day to day activities, including feeding, medicating, and finance responsibilities
- Maintain up to date farm records demonstrating strong organizational skills
- Ability to work in stressful situations and make critical decisions
- Assist in labor and delivery knowing when to help and when to allow the goat to give birth naturally
- Ability to make tough decisions and noticing the potentially while culling animals and building a superior herd
- Marketing all products made on the farm and creating a market when there seems to be none visible

Teachers Assistant, Selling Strategically

August 2007 – present
Fall 2006

- Exhibited problem solving skills by being in charge of grading and class advising for 70+ students
- Demonstrated the ability to work with different personality and religious types
- Organizational skills with keeping all students grades in my section and grading all their papers

Professor of Selling Strategically Class, University of Florida

May 2007 – August 2007

- Leadership skills to teach the class and command respect from students of all ages
- Use of decision making skills on the spot, commitment and follow through on my word
- Time management with balancing personal life, classes of my own, and hand grading and the return of papers in a timely manner
- Public speaking skills were utilized and improved while having to get up and speak in front of a large group 3x a week

Substitute Teacher, Williston Schools

February 2007 – May 2007

- Leadership skills to teach with and with out any plans
- Ability to maintain order and command respect from students of all school ages

Internship, Sunshine Grade A Dairy Goat Dairy

May 2006 – August 2006

- Managed the milking of 200 goats twice a day, dealing with goats at different stages of lactation
- Managed all the kids (baby goats), having to stager and manage kids at all stages of growth
- Demonstrated to ability to work on my own and set my own schedule

Internship, Drake Family Farm Grade A Goat Dairy

May 2005 – August 2005

- Utilized management skills while having to be the herd manager for 1 month
- Operated the processing room, have to make, package, and deliver products for retail sale on a daily basis
- Assist in labor and delivery knowing when to help and when to allow the goat to give birth naturally

Activities, Volunteer

Work with and support 4-H and FFA kids

Church

Board of Directors of Sunshine Dairy Goat Club

- Advise the members about how to raise goats and assist in any questions that they may

Member of American Dairy Goat Association

- Professional organization

Alumni Relations Chair in the Master of Agribusiness Student Organization



Applicant Data Form

The Alabama Cooperative Extension System is an equal opportunity employer and all applicants will be considered without discrimination for any non-merit reasons such as race, color, religion, sex, national origin, politics, marital status, disability, age or membership or non-membership in an employee organization.

PRINT OR TYPE IN BLACK INK

NAME	Last	First	Middle	Social Security #	Daytime Phone #	Type of Employment Desired (May check more than one)	
	Stover	Ilana	Marie	524-41-1617	352-316-2668	<input checked="" type="checkbox"/> Regular	<input checked="" type="checkbox"/> Full-Time
Present Address	Street	City		State	Zip Code	Type of Position Desired (May check more than one):	
	16250 SE 67th place	Morrison FL		32668		<input type="checkbox"/> Temporary	<input type="checkbox"/> Part-Time (less than 40 hours)
Other Names Previously Used Under Which Records May Be Located				Date Available	Minimum Salary Required		
				8/18/08	36,000	<input type="checkbox"/> Administrative	<input type="checkbox"/> Clerical
						<input checked="" type="checkbox"/> Professional	<input type="checkbox"/> Technical

EDUCATION

	Name of School	Circle Year Completed	Major	Graduate Yes/No	Degree Obtained
High School	Williston High School	8 9 10 11 <input checked="" type="checkbox"/> GED		yes	Diploma
Voc School		Fr. So. Jr. Sr.			
College	University of Florida		Animal Science	yes	Bachelors
Grad School	University of Florida		Master of Agribusiness	yes	Masters
Grad School					

EMPLOYMENT HISTORY START WITH MOST RECENT, YOU MAY ATTACH AN ADDITIONAL SHEET OR RESUME IF YOU PREFER. HOWEVER, IT WILL NOT SUBSTITUTE FOR COMPLETION OF THIS SECTION

Employment Dates		Hours Per Week	Name of Organization	Organization Address	Position Held	Immediate Supervisor	Salary	Reason for Leaving
From (Mo/Yr)	To (Mo/Yr)							
Jan 2000	present	30	New Life Acres	16250 SE 67th Pl Morrison FL 32668	Herd manager	none		
Aug 2007	present	20	University of Florida	P.O. Box 110840	TA	Dr. Wysocki	\$4,000	
May 2007	Aug 2007	15	University of Florida	Gainesville FL 32611	Professor	Dr. Wysocki	\$3,000	end of the semester
Feb 2007	May 2007	30	Levy Co. School Board	P.O. Box 129 Oronson FL 32621	Substitute		\$10/hr	started grad school
May 2006	Aug 2006	50	Sunshine Farm	14873 Currie Rd, Bridge WI 53901	Intern	Daniel Conside	\$6.50/hr	end of internship
May 2005	Aug 2005	70	Drake Family Farm	1856 Drake Lane West Jordan UT 84084	Intern	Ron Drake	\$ 5.75/hr	end of internship

BRIEFLY DESCRIBE MAJOR DUTIES OR POSITIONS PREVIOUSLY HELD AND FURTHER DETAILS OF QUALIFICATIONS:

References:

Dr. Al Wysocki

University of Florida

1161 Mc Carty A

P.O. Box 110240

Gainesville, FL 32611-0240

352-392-1826 ex. 403

wysocki@ufl.edu

Dr. Gary Fairchild

University of Florida

1161 Mc Carty A

P.O. Box 110240

Gainesville, FL 32611-0240

352-392-1826 ex. 217

gff@ufl.edu

Dr. Michael Fields

University of Florida

BLDG 459 125F

Gainesville, FL 32611-0240

352-392-9566

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Ron Drake

1856 Drake Lane

West Jordan, UT 84084

801-255-6455

drakefamilyfarms@gmail.com



UNIVERSITY OF FLORIDA

Official Academic Transcript

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Gainesville, FL 32611-4000

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352-392-1374

Do Not Release to Third Party Without Student Permission

STUDENT NAME: ILANA MARIE STOVER
SOCIAL SECURITY NUMBER: 524-41-1617 UFID: 6341-1500
DATE OF BIRTH: APRIL 10, 1984
GENDER: FEMALE
BASIS OF ADMISSION: HIGH SCHOOL
COLLEGE: COLLEGE OF AGRICULTURAL AND LIFE SCIENCES
MAJOR: FOOD & RESOURCE ECONOMICS
RESIDENCY STATUS: FLORIDA RESIDENT
DATE PRINTED: APRIL 22, 2008
TYPE OF CREDIT: SEMESTER HOURS
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DR. PAUL MASK
109D DUNCAN HALL
AUBURN UNIVERSITY AL
36849

Stephen J. Fritz Jr.
University Registrar



Prefix & Course Number	Course Title	Grade	Credit Earned	Credit for GPA	Prefix & Course Number	Course Title	Grade	Credit Earned	Credit for GPA
GRE VRB QUN ANL 360 590	TOTAL DATE 0950 03/07				UNIVERSITY OF FLORIDA	2AG	2004 SPRING		
CLAST M 996 R 996 W	E 06/06/02				ANS 3043	GROWTH DEV FARM ANIM	B	3.00	3.00 3.00
CLAST M R W 998 E 98	11/26/02				ANS 3250 L	DAIRY CATTLE MANAG LB	A	2.00	2.00 2.00
CENTRAL FLORIDA CMTY COLLEGE	2001 FALL				ANS 3251	DAIRY CATTLE MANAGE	B	2.00	2.00 2.00
ENC 1101	FRESHMAN COMP S	B	3.00	3.00	BSC 2011	INTEGRA PRINC BIOL 2	C	3.00	3.00 3.00
MAC 1105	COLLEGE ALGEBRA	B	3.00	3.00	BSC 2011 L	INTEG PRIN BIOL 2 LAB	C	1.00	1.00 1.00
SYG 2000	INTRODUCTORY SO	B	3.00	3.00	PHM 3032	ETHICS & ECOLOGY	W	3.00	
EARNED HRS	9.00 GRADE PTS	27.00	HRS CARRIED	9.00	EARNED HRS	11.00 GRADE PTS	31.00	HRS CARRIED	11.00
CENTRAL FLORIDA CMTY COLLEGE	2002 SPRING				UNIVERSITY OF FLORIDA	3AG	2004 FALL		
ENC 1102	FRESHMAN COMP S	B	3.00	3.00	AGR 3303	GENETICS	D	3.00	3.00 3.00
ISS 1010	INTRO SOCIAL SCIENCES	A	3.00	3.00	ANS 3006 C	INTRO ANIMAL SCIENCE	B	4.00	4.00 4.00
MAC 1147	PRECAL(ALG&TRIG)	B	5.00	5.00	ANS 4441	DAIRY CATTLE NUTRI	B+	3.00	3.00 3.00
EARNED HRS	11.00 GRADE PTS	36.00	HRS CARRIED	11.00	ANS 4441 L	DAIRY CATTLE NUTRI LB	B	2.00	2.00 2.00
UNIVERSITY OF FLORIDA	1AG	2002 FALL			WIS 3401	WILDL ECOL & MANAGE	D+	3.00	3.00 3.00
AMH 2020	US SINCE 1877	C+	3.00	3.00 3.00	EARNED HRS	15.00 GRADE PTS	36.00	HRS CARRIED	15.00
CHM 2045	GENERAL CHEMISTRY	D+	3.00	3.00 3.00	UNIVERSITY OF FLORIDA	3AG	2005 SPRING		
CHM 2045 L	GENERAL CHEMISTRY LAB	A	1.00	1.00 1.00	AEB 3133	PRIN AGRIBUS MANAGE	B	3.00	3.00 3.00
MAC 1147	PRECALC ALG & TRIG	E	4.00	4.00	AEB 4424	HUMAN RESOURCE MANAGE	C	3.00	3.00 3.00
SLS 1102	ENHANC FRESHMAN EXPR	A	1.00	1.00 1.00	AEE 3033 C	RESEARCH/BUSINES WRIT	A	3.00	3.00 3.00
COLLEGE LEVEL ACADEMIC SKILLS TEST COMPLETE BY ALTERNATIVE METHOD					ANS 4252 C	DAIRY MANAGE SYSTEMS COMMUNICATION & COMPUTATION COMPLETE	B+	4.00	4.00 4.00
EARNED HRS	8.00 GRADE PTS	20.00	HRS CARRIED	12.00	EARNED HRS	13.00 GRADE PTS	41.00	HRS CARRIED	13.00
UNIVERSITY OF FLORIDA	1AG	2003 SPRING			UNIVERSITY OF FLORIDA	4AG	2005 SUMMER MAY-AUGUST - 12 WEEKS		
ANS 3440	PRIN ANIMAL NUTRITION	C	4.00	4.00 4.00	ANS 4941	FULL-TIME PRAC WORK	R S	3.00	
CHM 2046	GEN CHEM & QUAL ANALY	D+	3.00	3.00 3.00	EARNED HRS	0.00 GRADE PTS	0.00	HRS CARRIED	0.00
CHM 2046 L	GEN CHEM QUAL ANLY LB	B+	1.00	1.00 1.00	UNIVERSITY OF FLORIDA	4AG	2005 FALL		
LIN 3010	INTRO TO LINGUISTICS	B	3.00	3.00 3.00	AEB 3114 L	INTRO AG COMPU APPLIC	W	1.00	
MAC 2311	ANALYT GEOM & CALC 1	E	4.00	4.00	ANS 3319 C	REPROD PHYS/ENDOCRIN	B+	4.00	4.00 4.00
EARNED HRS	11.00 GRADE PTS	25.00	HRS CARRIED	15.00	ANS 4905	PROBS IN ANIMAL SCI	A	1.00	1.00 1.00
UNIVERSITY OF FLORIDA	2AG	2003 FALL			ANS 4992	DAIRY JUDGING	A	1.00	1.00 1.00
AEB 3103	PRINCIPLES OF FRE	C+	4.00	4.00 4.00	MCB 2000	MICROBIOLOGY	A	3.00	3.00 3.00
AEE 3030 C	EFFECT ORAL COMMUNICA	B	3.00	3.00 3.00	MCB 2000 L	MICROBIOLOGY LAB	A	1.00	1.00 1.00
BSC 2010	INTEGRA PRINC BIOL 1	C	3.00	3.00 3.00	WIS 2040	WILDLIFE ISSUES	B+	3.00	3.00 3.00
BSC 2010 L	INTEG PRIN BIOL 1 LAB	C	1.00	1.00 1.00	EARNED HRS	13.00 GRADE PTS	48.50	HRS CARRIED	13.00
GLY 1000	EXPLORING GEOL SCI	B+	3.00	3.00 3.00	UNIVERSITY OF FLORIDA	4AG	2006 SPRING		
EARNED HRS	14.00 GRADE PTS	37.50	HRS CARRIED	14.00	AEB 3300	AGRIC/FOOD MARKETING	B+	3.00	3.00 3.00
					AEB 3341	SELLING STRATEGICALLY	B+	3.00	3.00 3.00
					ANS 3383 L	AP GENE EVAL LIVESTCK	A	1.00	1.00 1.00
					ANS 3384	GENET IMPROV FARM ANI	B	3.00	3.00 3.00
					ANS 4931	SEMINAR	A	1.00	1.00 1.00
					ANS 6940	SUPERVISED TEACHING	S	1.00	1.00
					CPO 2001	COMPARATIVE POLITICS	C+	3.00	3.00 3.00
					EARNED HRS	15.00 GRADE PTS	45.50	HRS CARRIED	14.00

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University Registrar



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UNIVERSITY OF FLORIDA 4AG 2006 FALL													
ANS 4941	FULL-TIME PRAC WORK	S		5.00	5.00								
ANS 5312 C	APP RUMI REPROD MANAG	A		3.00	3.00	3.00							
ANS 6940	SUPERVISED TEACHING	S		1.00	1.00								
INR 2001	INTERNATIONAL RELATNS	B		3.00	3.00	3.00							
AWARDED BACHELOR OF SCIENCE GRADUATED DEC 16 2006 MAJOR ANIMAL SCIENCES EMPHASIS DAIRY INDUSTRY													
EARNED HRS 12.00 GRADE PTS 21.00 HRS CARRIED 6.00													
UNIVERSITY OF FLORIDA 7AG 2007 SUMMER													
MAY-JUNE - 6 WEEKS													
STA 2023	INTRO TO STATISTICS 1	B		3.00	3.00	3.00							
EARNED HRS 3.00 GRADE PTS 9.00 HRS CARRIED 3.00													
UNIVERSITY OF FLORIDA 7AG 2007 SUMMER													
MAY-AUGUST - 12 WEEKS													
ADMITTED TO GRADUATE SCHOOL													
AEB 6905	PROB FOOD & RES ECON	A		3.00	3.00	3.00							
EARNED HRS 3.00 GRADE PTS 12.00 HRS CARRIED 3.00													
UNIVERSITY OF FLORIDA 7AG 2007 FALL													
AEB 5188	ECONOMICS AGRIBUS	A		3.00	3.00	3.00							
AEB 5326	AGRIBUS FINANCIAL MGT	A		3.00	3.00	3.00							
AEB 6225	PUB POLCY/AGRIBUS FRM	A		3.00	3.00	3.00							
AEB 6933	AGRIBUSINESS RISK MGT	A		3.00	3.00	3.00							
EARNED HRS 12.00 GRADE PTS 48.00 HRS CARRIED 12.00													
SUM TOTAL 15.00 UF CUM GP 60.00 UF CUM HC 15.00													
UF CUM GPA = 4.00													

*** CURRENT COURSES *** 2008 SPRING

AEB 5516	QUANT METH AGRIBUS	3.00
AEB 6675	INTERNA AGRIBU MARKET	3.00
ANS 6452	PRIN FORAGE QUAL EVAL	3.00
AEB 6905	PROB FOOD & RES ECON	1.00 W

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